

MOST ADVERTISED BRAND

Janssen blood thinner Xarelto seized most-advertised-brand honors with an outlay of just under \$12 million—more than \$4 million short of what last year's most advertised brand, Forest anti-depressant Viibryd, spent, but still a 162.6% jump over last year's expenditure. Runner-up Viibryd was joined in this year's top 10 by fellow Forest brands Daliresp (COPD) and Bystolic (blood pressure). The biggest percentage gainers were Lilly insulin Humalog (a nearly 1,674% increase) and Janssen cancer drug Zytiga (282.6%).

TOP 25 ADVERTISED BRANDS, 2012

5 — Intermezzo Sublingual Tablet Purdue/Transcept \$6,063 \$0 \$0 N/A N/A 6 66 Zytiga Johnson & Johnson \$5,122 \$1,339 \$0 282.6% N/A 7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 8.5% -0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 -39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368. 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,392 \$	Rank 2012	Rank 2011	Product	Company	\$ ad spending in thousands 2012 2011 2010			% change 2010 vs 2011 2011 vs 2010	
3 5 Daliresp Forest \$7,805 \$8,562 \$0 8.8% N/A 4 29 Lyrica Capsules Eli Lilly \$6,384 \$2,591 \$4,971 146.4% 47.9% 5 — Intermezzo Sublingual Tablet Purdue/Transcept \$6,063 \$0 \$0 N/A N/A 6 66 Zytiga Johnson & Johnson \$5,122 \$1,339 \$0 282.6% N/A 7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 \$8.5% -0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 -39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2	1	13	Xarelto Tablets	Johnson & Johnson	\$11,721	\$4,463	\$0	162.6%	N/A
4 29 Lyrica Capsules Eli Lilly \$6,384 \$2,591 \$4,971 \$4,64% \$47.9% 5 - Intermezzo Sublingual Tablet Purdue/Transcept \$6,063 \$0 \$0 N/A N/A 6 66 Zytiga Johnson & Johnson \$5,122 \$1,339 \$0 282,6% N/A 7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 8.5% \$0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 \$39.3% \$131.33 9 8 Bystolic Forest \$3,713 \$5,710 \$6,382 \$34.6% \$10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 \$0.6% \$1,368 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 \$92.2% \$43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305	2	1	Viibryd	Forest	\$10,394	\$16,598	\$0	-37.4%	N/A
5 — Intermezzo Sublingual Tablet Purdue/Transcept \$6,063 \$0 \$0 N/A N/A 6 66 Zytiga Johnson & Johnson \$5,122 \$1,339 \$0 282.6% N/A 7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 8.5% -0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 -39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368. 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,392 \$	3	5	Daliresp	Forest	\$7,805	\$8,562	\$0	-8.8%	N/A
66 Zytiga Johnson & Johnson \$5,122 \$1,339 \$0 282.6% N/A 7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 8.5% -0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 -39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 \$92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 \$160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 \$104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 </td <td>4</td> <td>29</td> <td>Lyrica Capsules</td> <td>Eli Lilly</td> <td>\$6,384</td> <td>\$2,591</td> <td>\$4,971</td> <td>146.4%</td> <td>-47.9%</td>	4	29	Lyrica Capsules	Eli Lilly	\$6,384	\$2,591	\$4,971	146.4%	-47.9%
7 12 Victoza Injection Novo Nordisk \$4,999 \$4,607 \$4,649 8.5% -0.9% 8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 -39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 \$160.5% \$N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 \$104.4% \$N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 </td <td>5</td> <td>-</td> <td>Intermezzo Sublingual Tablet</td> <td>Purdue/Transcept</td> <td>\$6,063</td> <td>\$0</td> <td>\$0</td> <td>N/A</td> <td>N/A</td>	5	-	Intermezzo Sublingual Tablet	Purdue/Transcept	\$6,063	\$0	\$0	N/A	N/A
8 6 Pradaxa Boehringer Ingelheim \$3,895 \$6,413 \$1,551 .39.3% 313.33 9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 .34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577	6	66	Zytiga	Johnson & Johnson	\$5,122	\$1,339	\$0	282.6%	N/A
9 8 Bystolic Forest \$3,734 \$5,710 \$6,382 -34.6% -10.5% 10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368. 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966<	7	12	Victoza Injection	Novo Nordisk	\$4,999	\$4,607	\$4,649	8.5%	-0.9%
10 27 Humira AbbVie \$3,713 \$2,843 \$194 30.6% 1,368. 11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 <t< td=""><td>8</td><td>6</td><td>Pradaxa</td><td>Boehringer Ingelheim</td><td>\$3,895</td><td>\$6,413</td><td>\$1,551</td><td>-39.3%</td><td>313.3%</td></t<>	8	6	Pradaxa	Boehringer Ingelheim	\$3,895	\$6,413	\$1,551	-39.3%	313.3%
11 42 Byetta Amylin \$3,489 \$1,815 \$3,234 92.2% 43.9% 12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,007 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619	9	8	Bystolic	Forest	\$3,734	\$5,710	\$6,382	-34.6%	-10.5%
12 68 Brilinta Ticagrelor Tablets AstraZeneca \$3,399 \$1,305 \$0 160.5% N/A 13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.29 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 <td>10</td> <td>27</td> <td>Humira</td> <td>AbbVie</td> <td>\$3,713</td> <td>\$2,843</td> <td>\$194</td> <td>30.6%</td> <td>1,368.1%</td>	10	27	Humira	AbbVie	\$3,713	\$2,843	\$194	30.6%	1,368.1%
13 48 Tradjenta Tablets Boehringer Ingelheim/Eli Lilly \$3,327 \$1,627 \$0 104.4% N/A 14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.29 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.19 21 17 Latuda Sunovion \$2,443 \$4	11	42	Byetta	Amylin	\$3,489	\$1,815	\$3,234	92.2%	-43.9%
14 4 Savella Tablets Forest \$3,192 \$8,684 \$13,909 -63.2% -37.6% 15 - Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.2% 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.1% 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 <t< td=""><td>12</td><td>68</td><td>Brilinta Ticagrelor Tablets</td><td>AstraZeneca</td><td>\$3,399</td><td>\$1,305</td><td>\$0</td><td>160.5%</td><td>N/A</td></t<>	12	68	Brilinta Ticagrelor Tablets	AstraZeneca	\$3,399	\$1,305	\$0	160.5%	N/A
15 — Bydureon Injection Amylin \$3,151 \$0 \$0 N/A N/A 16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.29 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.19 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175	13	48	Tradjenta Tablets	Boehringer Ingelheim/Eli Lilly	\$3,327	\$1,627	\$0	104.4%	N/A
16 3 Teflaro Injection Forest \$3,097 \$12,577 \$236 -75.4% 5,231. 17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.2% 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.1% 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410	14	4	Savella Tablets	Forest	\$3,192	\$8,684	\$13,909	-63.2%	-37.6%
17 15 Samsca Tablet Otsuka \$3,070 \$4,237 \$3,966 -27.5% 6.8% 18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.29 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.19 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.59 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	15	-	Bydureon Injection	Amylin	\$3,151	\$0	\$0	N/A	N/A
18 25 Oxycontin Tablets Purdue \$2,734 \$3,005 \$3,325 -9.0% -9.6% 19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.29 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.19 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.59 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	16	3	Teflaro Injection	Forest	\$3,097	\$12,577	\$236	-75.4%	5,231.6%
19 58 Proair HFA Inhalation Aerosol Teva \$2,619 \$1,486 \$678 76.2% 119.2% 20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.1% 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	17	15	Samsca Tablet	Otsuka	\$3,070	\$4,237	\$3,966	-27.5%	6.8%
20 26 Livalo Tablets Kowa/Eli Lilly \$2,546 \$2,940 \$1,010 -13.4% 191.19 21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	18	25	Oxycontin Tablets	Purdue	\$2,734	\$3,005	\$3,325	-9.0%	-9.6%
21 17 Latuda Sunovion \$2,443 \$4,006 \$204 -39.0% 1,859. 22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	19	58	Proair HFA Inhalation Aerosol	Teva	\$2,619	\$1,486	\$678	76.2%	119.2%
22 437 Humalog Kwikpen Eli Lilly \$2,428 \$137 \$4,914 1,673.6% -97.2% 23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	20	26	Livalo Tablets	Kowa/Eli Lilly	\$2,546	\$2,940	\$1,010	-13.4%	191.1%
23 24 Forteo Injection Eli Lilly \$2,413 \$3,175 \$1,283 -24.0% 147.5% 24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	21	17	Latuda	Sunovion	\$2,443	\$4,006	\$204	-39.0%	1,859.0%
24 7 Butrans Transdermal System Purdue \$2,410 \$5,871 \$0 -58.9% N/A	22	437	Humalog Kwikpen	Eli Lilly	\$2,428	\$137	\$4,914	1,673.6%	-97.2%
11/2 12/2	23	24	Forteo Injection	Eli Lilly	\$2,413	\$3,175	\$1,283	-24.0%	147.5%
	24	7	Butrans Transdermal System	Purdue	\$2,410	\$5,871	\$0	-58.9%	N/A
25 33 Xgeva Amgen \$2,346 \$2,404 \$21 -2.4% 11,422	25	33	Xgeva	Amgen	\$2,346	\$2,404	\$21	-2.4%	11,422.3%

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