

Fig. 1: Top 20 Pharmaceutical Companies by US Sales '13

Rank	Company	2013 Total (Billions)	2012 Total (Billions)
1	Novartis	\$18.9	\$19.6
2	Pfizer	\$17.0	\$17.8
3	AstraZeneca	\$16.7	\$16.7
4	Merck	\$16.5	\$19.4
5	Roche	\$15.8	\$14.8
6	Teva	\$15.3	\$16.1
7	Eli Lilly	\$15.3	\$13.7
8	Amgen	\$14.8	\$13.7
9	Johnson & Johnson	\$13.9	\$11.7
10	GlaxoSmithKline	\$12.8	\$12.5
11	Sanofi	\$12.3	\$12.0
12	AbbVie	\$12.1	\$12.2
13	Actavis	\$10.3	\$10.2
14	Novo Nordisk	\$7.9	\$6.4
15	Mylan	\$7.8	\$7.1
16	Boehringer Ingelheim	\$7.7	\$7.5
17	Gilead	\$7.6	\$6.5
18	Otsuka	\$6.8	\$5.8
19	Bristol-Myers Squibb	\$5.6	\$7.7
20	Shire	\$4.2	\$3.9
	Total others	\$89.9	\$83.8
	Total market	\$329.2	\$319.1

Source: IMS Health, National Sales Perspectives